NOT JUST ANOTHER MEETING:

Create an Intentional Approach with Impact

Rod Napier and Eli Sharp

Assumptions:

1. **We live in a conflict averse society**

2. **People have increasing difficulty speaking truth to those in power**

3. **Most people in business spend more time in dysfunctional meetings than pretty much ANYTHING else**

Deliverables for this Webcast:

1. **We will tell you the secret behind all boring meetings**

2. **We will introduce you to two important concepts that will change the way you view meetings**

3. **We will give you 2 simple designs you can start using immediately**

The Secret Behind All Boring Meetings

Same old, same old will do

(and is expected)

Intentional Leadership

Everything we do (should be) intentional

The Art of Design

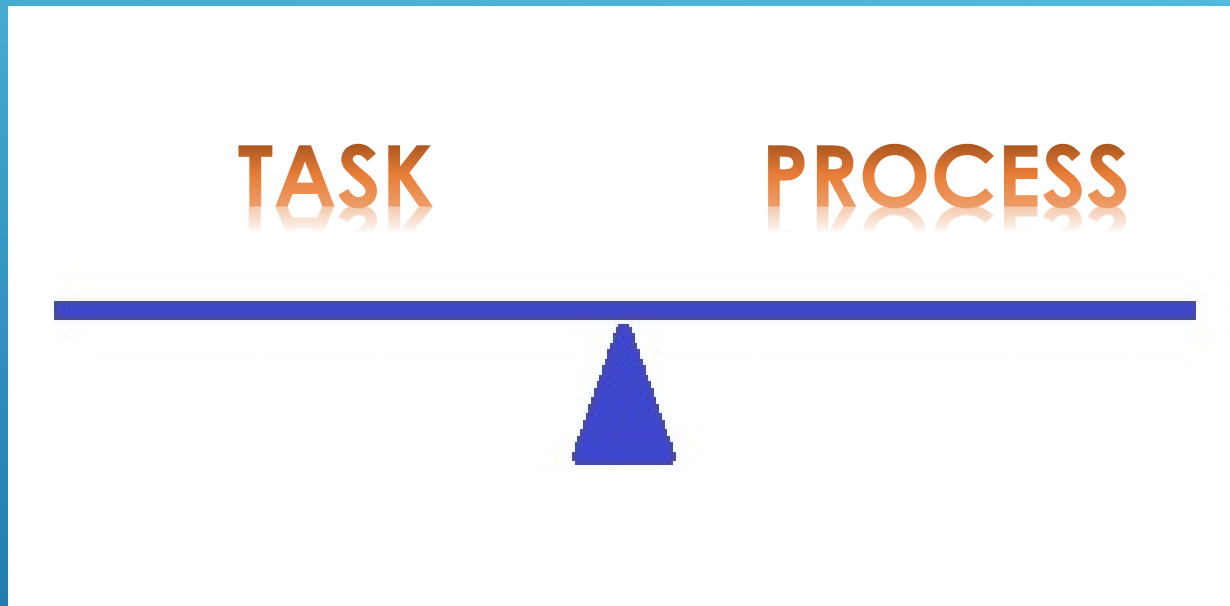People are stuck in old habits and don't understand the concept of

DESIGN

What do I need to Achieve?

What needs to get done?   **How we are going to do it?**

Design 1: The News Conference

Step 1: The Setup

Leadership Team   Leader

We wish to be transparent and really understand people's concerns - no matter what

We really DO want the truth !! And we know this might be a stretch for all of us

Design 1: The News Conference

1. Generating tough questions
2. Making sure people are safe
3. Making certain the questions are asked

(Warning: The leader must be ready for the outcome of the design)

Design 2: Collapsing Consensus

Step 1: The Setup

Design 2: Collapsing Consensus

Step 2: The Data Gathering
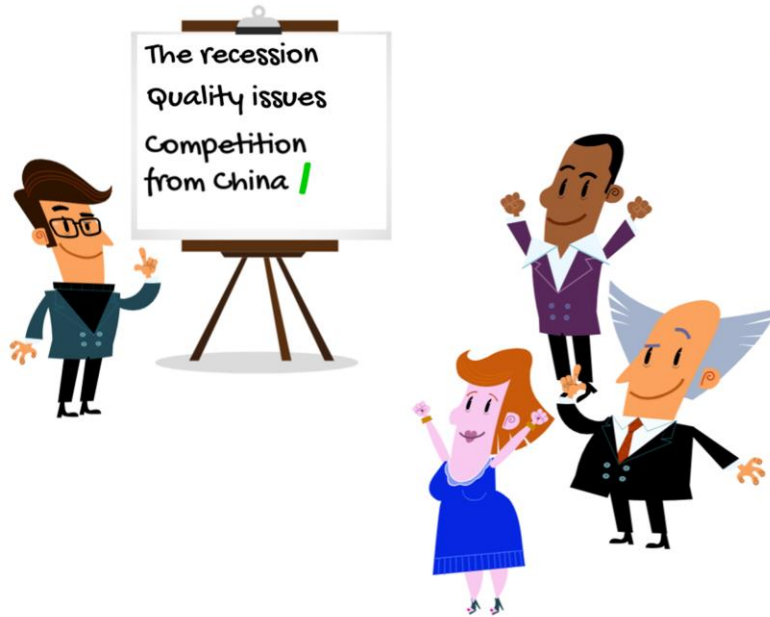
Design 2: Collapsing Consensus

Design 2: Collapsing Consensus

Step 4: The Collapsing Consensus
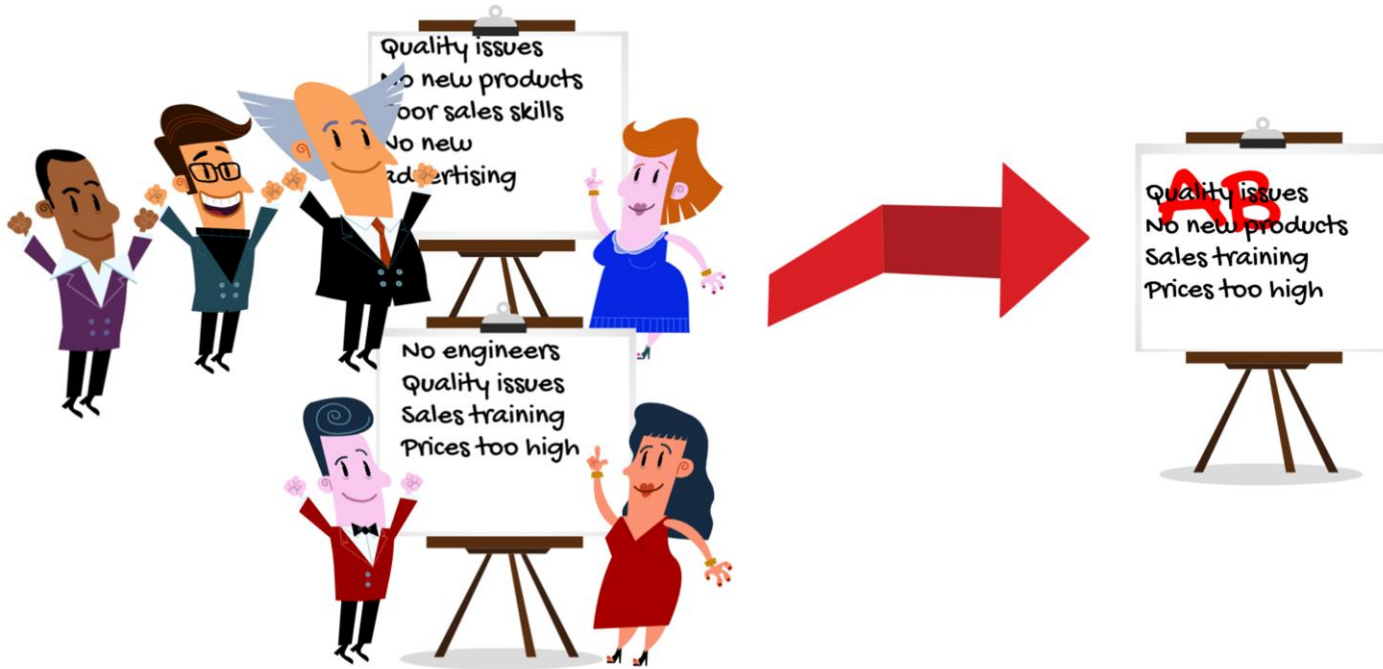
Design 2: Collapsing Consensus

Design 2: Collapsing Consensus

The Result

Questions?

1. **The Collapsing Consensus design is one of our most well-used designs – what do you think makes it so popular?**

2. **What questions do you have about intentional leadership and the art of design?**

A few last words…

www.td.org/insights/8-ways-to-add-purpose-to-your-next-meeting

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