




**FERRAZZI GREENLIGHT**  
TRANSFORMING TEAMS TO TRANSFORM THE WORLD


<https://KeithFerrazzi.com/ATD>

**Going Forward to Work  
&  
Getting Virtual Teams Right**


### Transition to Remote Work: Remote Requires Purposeful




**Physical**



**Strategic**



**Operational**



**Affinity**


**Distance is Damaging When  
Teams Fail to Adapt or  
Co-Elevate**

High degrees of distance can cause a decrease of:

- ♦ Trust
- ♦ Innovation
- ♦ Satisfaction
- ♦ Performance

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## Recent Transition to Remote Work



### Distance is Damaging When Teams Fail to Adapt or Co-Elevate

- 50% of remote teams report feeling confused and overwhelmed.
- 82% of remote team members report that their team failed to achieve its goal.

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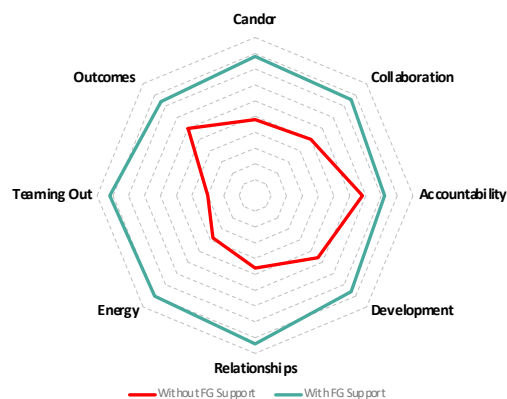
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## What if...?

Only 1 in 5 leaders believe their team is achieving its full potential

Strongest Predictors of High Team Performance	Baseline Teams Today	Co-Elevating Teams
Outcomes	3.0	4.2
Accountability	3.4	4.1
Collaboration	2.5	4.3
Candor	2.4	4.4
Teaming Out	1.5	4.6
Energy	1.9	4.5
Development	2.8	4.3
Relationships	2.3	4.7

Note: 5-point scale



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## Making your organization's teams more collaborative & innovative in a remote world

### Building Trust and Psychological Safety

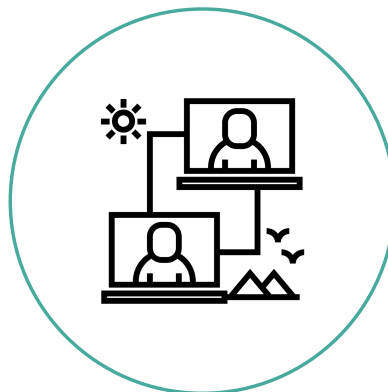
- **Practices**
  - ♦ PPC, Sweet and Sour, Bonding Meetings, Celebration, Recognition, Gratitude Circle

### Opening Collaboration and Innovation

- **Practices**
  - ♦ CPS Questions, Breakouts, 5x5x5, Bulletproofing,

### Sustaining Adaptability

- **Practices**
  - ♦ Executive Team Agile



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## Your Key Take-Aways

- **Distance is Not Damaging**
- **Remote Teams often Fail to Adapt or Co-Elevate**
- **YOU can change that!**
- **You can Open Your Team to Collaboration and Innovation**
- **You can teach & educate Your Leadership & Organization to Practice Co-Elevation**



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