

Supercharge business impact...

SYSTEMIZE YOUR HARD SKILLS DEVELOPMENT



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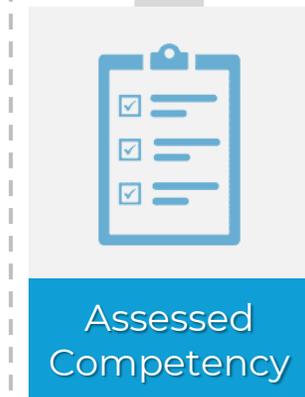
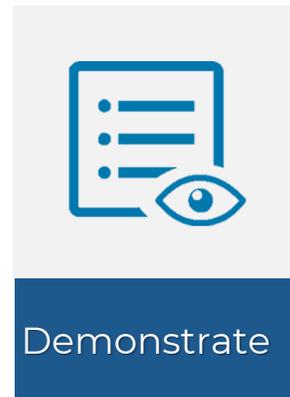
Skills. Building blocks of Personal & Organizational Capability.

Skills are DEMONSTRATED abilities performed at a level of competency (ability level). They can be '**Hard**' or '**Soft**'

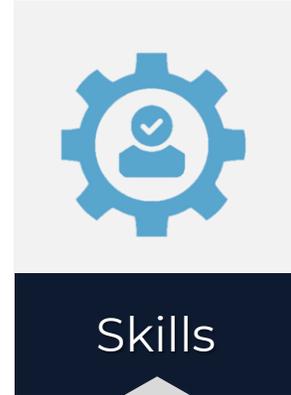
Durable / transferable skills that are more **interpersonal** than technical (Eg: Verbal Communication)

Specialized **technical** skills specific to task or function (Eg: Tool-123456-Setup)

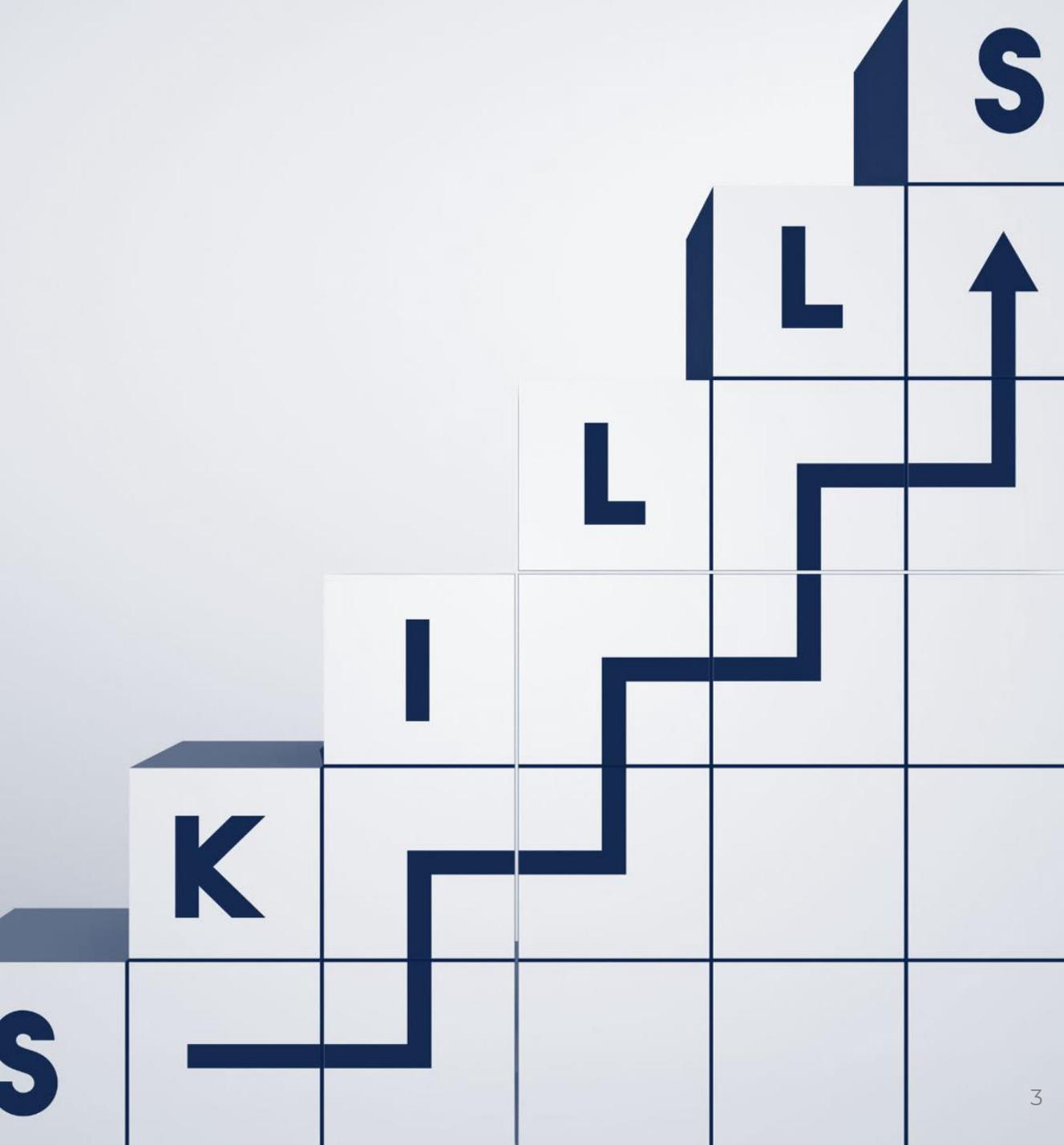
Your Potential



Proven Value of the Ability



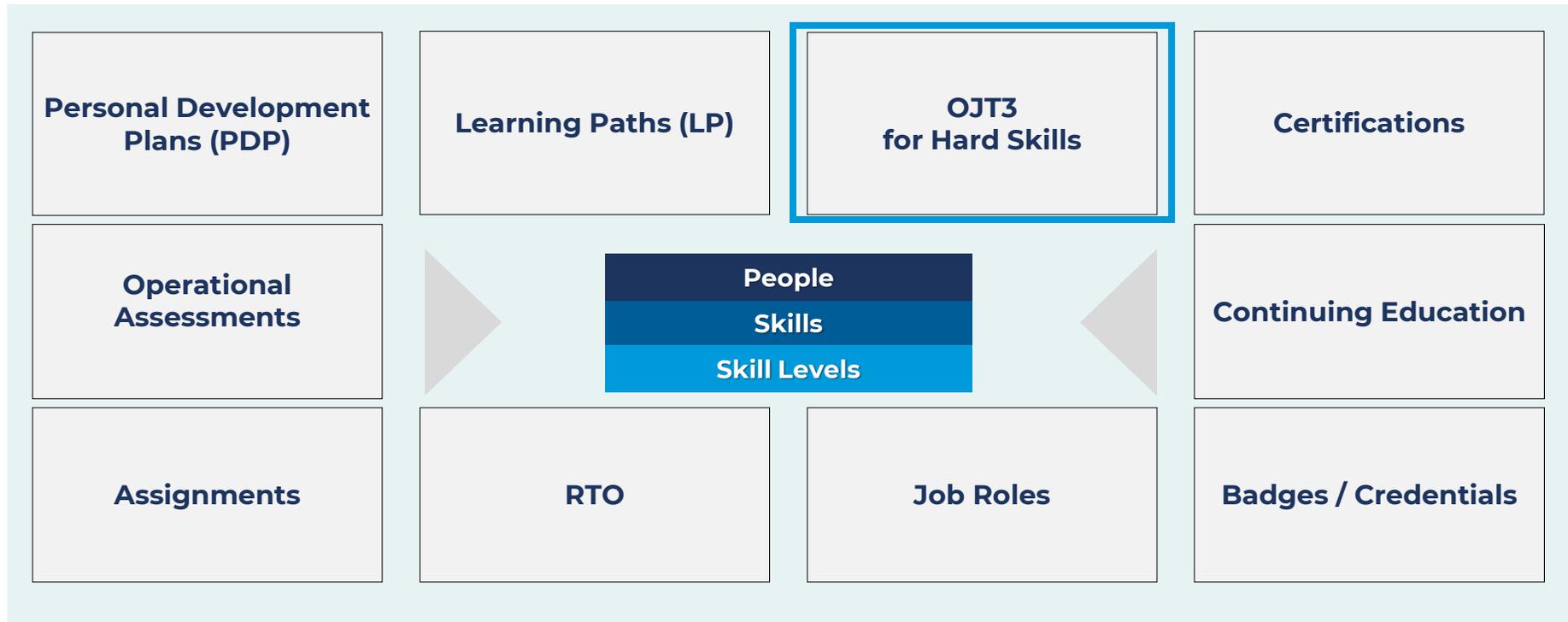
Evaluation of demonstrated ability (eg: Expert L4)



Skills are demonstrated abilities performed at a level of competency.

Seertech - One platform for skills development

Seertech's **Learning Enablement Platform (LEP)** supports skills acquisition, development and activation across both **Hard** and **Soft** skills models...



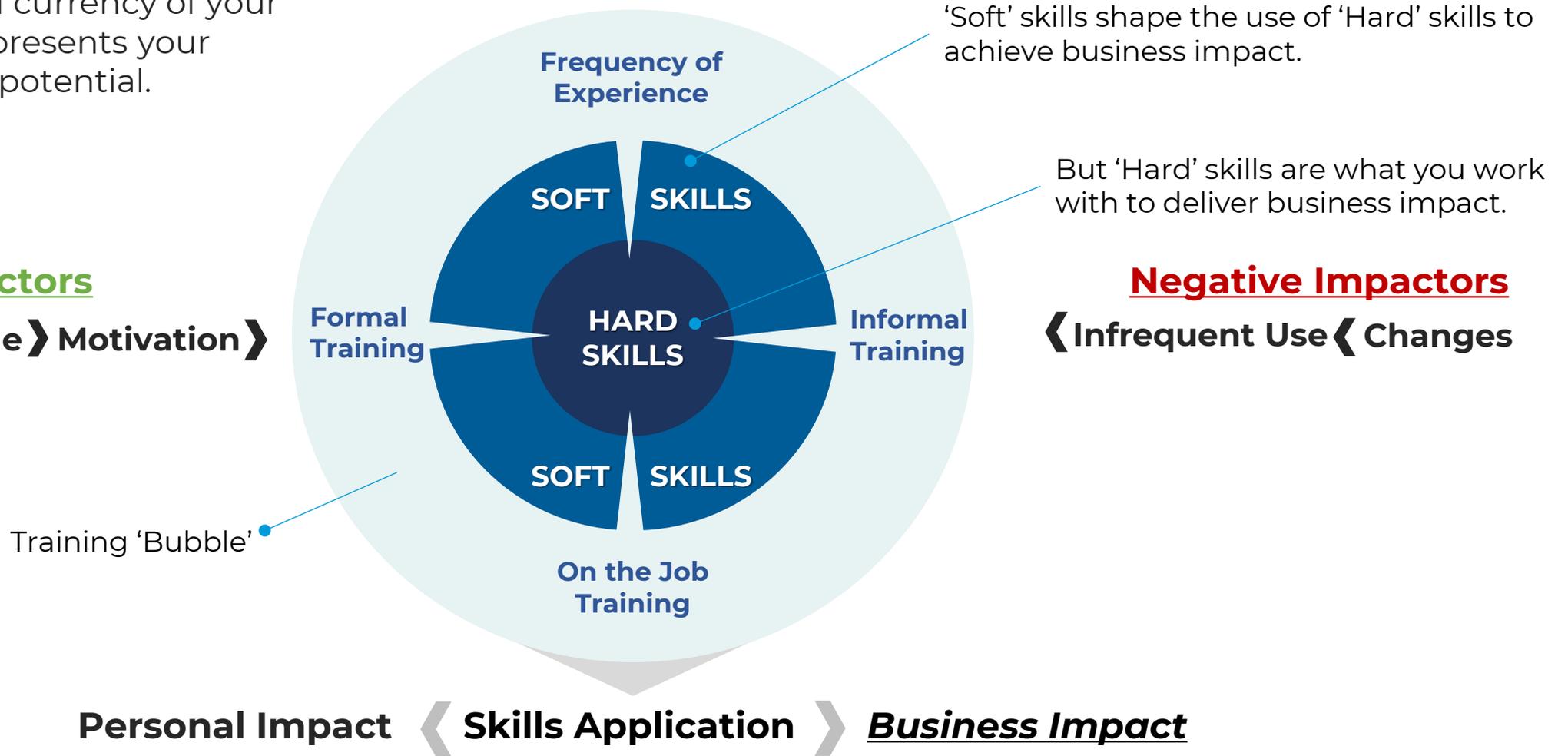
Modalities of learning, certification and credentialing

Hard Skills: The core of business impact

The strength and currency of your skills portfolio represents your business impact potential.

Positive Impactors

Natural Aptitude › Motivation ›



Negative Impactors
‹ Infrequent Use ‹ Changes

Measuring, aligning and closing 'Hard' skills gaps is critical to supercharging business impact.



**The quality of
your frontline
workforce is the
most important,
but most
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The importance of systemizing Hard Skills

The **quality** of your frontline workforce is the most important, but most variable part of your business.

80% of the global workforce is made up of frontline workers.

90% of all revenues are generated by frontline workers.

60% of financial misses can be traced to frontline worker quality variability

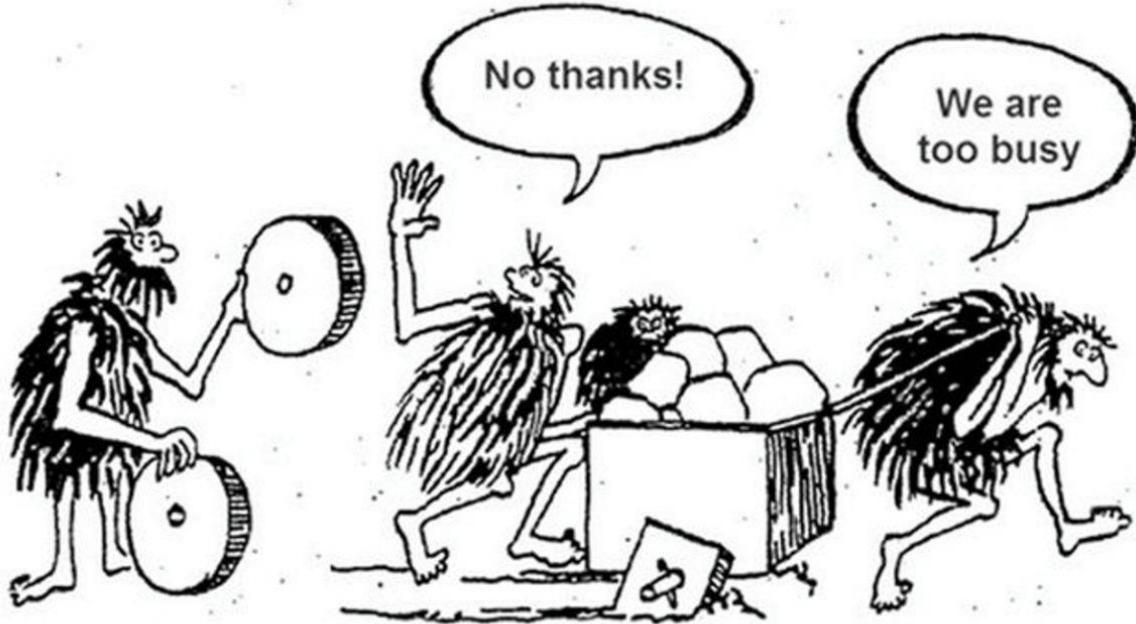
>80% of frontline worker training is via on-the-job tribal knowledge sharing

>80% of worker quality variability can be traced to variable 'training' quality

<10% of structured training investment is on frontline workers

Variable worker quality is the result of unstructured, variable quality **tribal 'on-the-job training' (OJT)** practices.

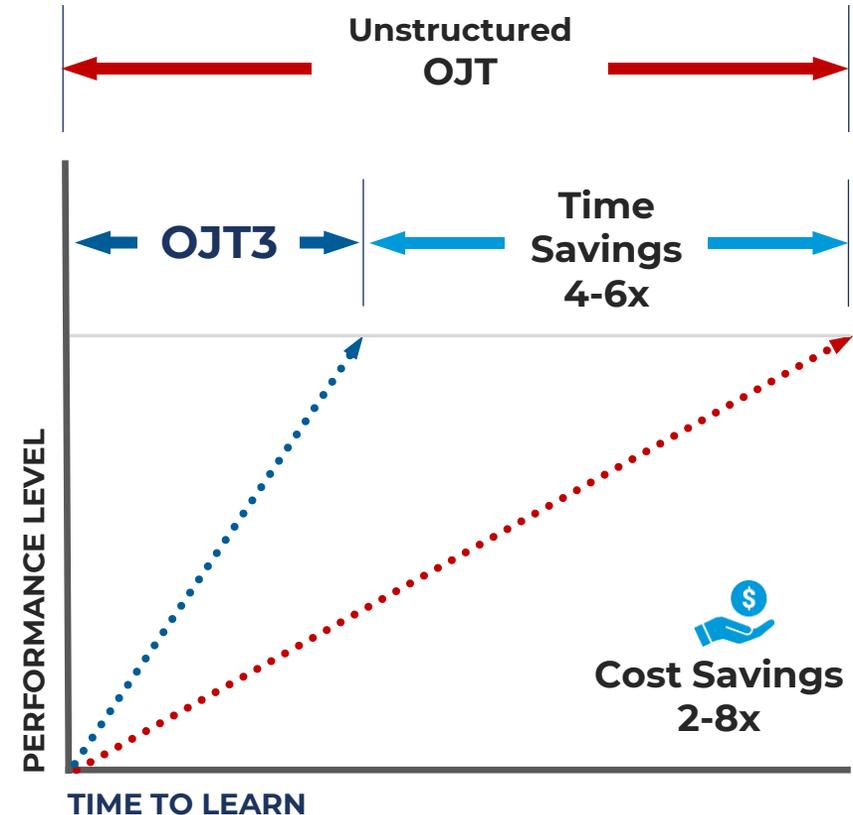
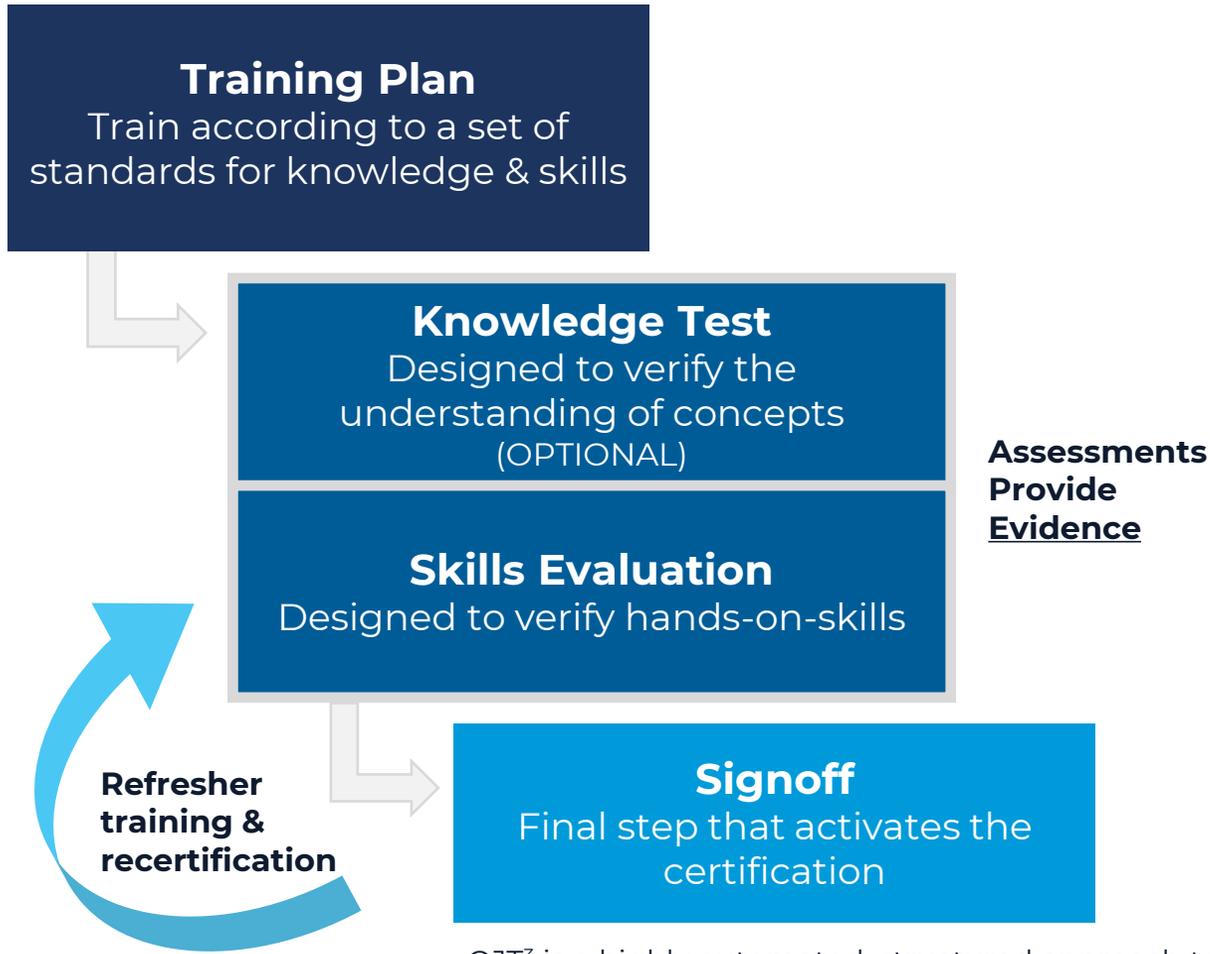
It's costing you money, good workers and is holding you back...



Tribal Knowledge Sharing

The old way is not the best way...

Combats variability to consistently achieve KPI



OJT³ is a highly automated, structured approach to building, evaluating and assigning competency against a set of operational task standards. It features full process and audit-ready data transparency throughout all stages.

The benefits are real.



38%



Reduced time to productivity

Delivered through

90%



Reduced errors & incidents

Accountability

10K
(hours/year)



Increased productivity

Standardization

\$1M
(per year)



Reduced training cost

Automation

>99%



Compliance Assurance

Reporting



The one LMS solution for all your mission critical learning needs

Thank You



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