Essentials for translation into Spanish Markets
Approximately 406 million people speak Spanish as a native language, making it second only to Mandarin in terms of its number of native speakers worldwide. It also has 60 million speakers as a second language, and 20 million students as a foreign language.

According to 2006 census data, 44.3 million people of the U.S. population were Hispanic or Latin American by origin; 38.3 million people, 13 percent, of the population speak Spanish at home.

Also, Spanish is by far the most widely taught second language in the country, and with over 50 million total speakers, the United States is now the second largest Spanish-speaking country in the world after Mexico.

Spanish might be one language with a strong basic common core supported by a common cultural and literary tradition, but there are many differences between the various linguistic regions in the Spanish-speaking world.

In a broad sense, Spanish can be grouped into:

**Peninsular Spanish:**

- **Castilian** (This term applies to the official Spanish language, spoken in northern and central Spain)
- **Andalusian** (This dialect, spoken in southern Spain, is the second-most popular in the country after Castilian)
- **Canarian** (Canary Islands)
- There we should also mention that there are 4 other official languages spoken in Spain: **Catalan, Basque, Galician and Aranese**.

**Latin American Spanish:**

- **Mexican** (The variety with the most speakers is Mexican Spanish. It is spoken by more than 20% of the world’s Spanish speakers)
- **Caribbean** (Cuba, Venezuela, Puerto Rico, Dominican Republic, northern Colombia and Caribbean Mexico).
- **Andean-Pacific** (Peru, Ecuador, western Bolivia, Colombia and western Venezuela).
- **Río de la Plata** (Argentina, Uruguay, and Paraguay)
- **Chilean**
- **Central American** (Costa Rica, Nicaragua, Honduras, El Salvador, Guatemala)

The main differences between these dialects occur in three areas:

- pronunciation
- grammar and
- vocabulary
Pronunciation

Pronunciation might not be important to translation, but it is crucial for media, film and video dubbing. For example, early imported sound films were dubbed into one version for the entire Spanish-speaking market. Currently, films not originally in Spanish (usually Hollywood productions) are dubbed separately into two accents: one for Spain and other for Latin America (using a Mexican or Puerto Rican accent without regionalisms). Some high-budget productions, however, such as the Harry Potter film series, have had dubs in three or more of the major accents.

We come across 2 major linguistic phenomena when it comes to the pronunciation of Spanish.

1. El seseo – This is the difference between the maintenance or the loss of distinction in the phonemes /θ/ and /s/
2. El yeísmo – the maintenance or loss of distinction between phonemes represented orthographically by ll (elle) and y (ye)

Grammar

Virtually all dialects of Spanish make the distinction between a formal and a familiar register in the second-person singular, and thus have two different pronouns meaning “you”: usted in the formal, and either tú or vos is the familiar (and each of these three pronouns has its associated verb forms), with the choice of tú or vos varying from one dialect to another. Tú is used in Castillian Spanish, vos is used in Latin American Spanish.

Vocabulary

The difference between Spanish dialects is mostly visible in the vocabulary.

Spanish is rich in regional terms to refer to an urban bus: you may hear colectivo in Argentina and Venezuela, ômnibus in Perú and Uruguay, micro in Chile, camión in Mexico and parts of Central America and guagua in Cuba, Puerto Rico and the Dominican Republic, but every Spanish speaker knows what an autobús is.

Many dialects, such as Mexican Spanish have borrowed words from indigenous languages of the Americas, such as the Nahuatl, the language of the Aztecs. Among these words are many names for food, plants and animals, clothes, and household objects, such as the following:

<table>
<thead>
<tr>
<th>WORD</th>
<th>ENGLISH TRANSLATION</th>
</tr>
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<tbody>
<tr>
<td>CAMOTE</td>
<td>sweet potato</td>
</tr>
<tr>
<td>PIPIÁN</td>
<td>stew</td>
</tr>
<tr>
<td>CHAPULÍN</td>
<td>grasshopper</td>
</tr>
<tr>
<td>HUIPIL</td>
<td>blouse</td>
</tr>
</tbody>
</table>

Also, American Spanish tends to borrow words directly from English often leaving the spelling of the word intact. For example, when referring to a computer in Latin America, they speak of la computadora while in Spain it’s el ordenador.
In addition to loan words, there are a number of Spanish words that have developed distinct senses in different regional dialects. The everyday Spanish word *coger* (‘to take’) are considered extremely rude in parts of Latin America, where the meaning of *coger* is also “to have sex”.

**Mutual comprehension**

Nevertheless, the different dialects and accents do not block cross-understanding. There is a kind of neutral, standard Spanish (also called International Spanish) which is used and understood by all educated Spanish speakers and ensures that people throughout the Spanish-speaking world can communicate with each other as easily as people from Britain and the United States can. This standard tends to disregard local grammatical, phonetic and lexical peculiarities and preserves certain verb tenses considered “bookish” or archaic in most other dialects. Standard Spanish is the preferred form in formal settings and is considered indispensable in academic and literary writing and the media. Standard Spanish could work with highly cultural or academic texts, but it is not suitable for marketing and advertising content. The problem is that it is not an actual language and it is generally addressed to an educated audience.

**Entering Spanish Markets**

So, what should the client do when it comes to translating content for Spanish markets?

- First of all, it is useful to know where the translation will be used in order to adapt terminology to a specific variant, whenever that is possible. If it is not possible, then it is advised to look for the most neutral option, which could be the Mexican variant. Then the client should determine who the target audience is going to be and what is the actual purpose of the translation.
- Also, it is important that the client (or the translation company in charge!) uses local resources for the translation, people that speak the dialect in question and preferably people living in the specific area where the dialect is spoken.
- Another important point is the internationalization of the source text. In case the source file needs to be localized into various languages, it would be very helpful to use a simpler source for the translation, a source text that is easier to adapt to other languages.